

April 2022



Orthopaedic Practice Management Colleagues:

We are thrilled to announce the rebranding of the state society Georgia Association of Orthopaedic Executives (GAOE) to the regional society **Southeastern Association of Orthopaedic Executives (SAOE)** as we seek to cultivate networking and professional development opportunities among orthopaedic practices in neighboring states.

This regional expansion supports the following goals:

**Facilitate local and regional connections among ortho practice teams.**

*As practice mergers and hospital acquisitions have made some state societies unsustainable, aligning with nearby states cultivates relationships with colleagues in the same “neighborhood” and supports smaller, local meetings throughout the year.*

**Advocate for state-level legislative and regulatory initiatives.**

*Regional societies are uniquely positioned to promote grassroots advocacy in conjunction with physician societies to address state legislation and action by regulatory bodies like Workers’ Compensation Commissions and Departments of Health.*

**Provide an incubator for emerging leaders.**

*Recognizing that many supervisors, team leaders, and staff have leadership potential but are not currently in roles with access to AAOE annual conferences, regional societies seek to encourage emerging leaders by providing access to smaller nearby events featuring robust content.*

**Facilitate development of regional group purchasing opportunities for malpractice insurance, health insurance and supplies.**

Orthopaedic practice leaders and staff in **Georgia, South Carolina, Tennessee, and Alabama** are invited to join **SAOE** to take advantage of these member benefits:

- Discounted registration for the SAOE Annual Meeting, a multi-day event featuring engaging speakers & exhibitors
- Invitations to members-only webinars covering hot topics in orthopaedic practice administration
- Access to the SAOE Collaborate page, an AAOE online forum to connect with peers in your region
- Connections with preferred vendors with exclusive offers for SAOE members
- Monthly e-newsletters highlighting recent news, articles of interest, and upcoming events
- Special opportunities for emerging leaders, including the AAOE State Leadership Academy
- SAOE Reception during the AAOE Annual Meeting
- Grassroots advocacy support for state level issues

We hope you will join our SAOE family today: [www.saoe.org](http://www.saoe.org)

Erika Noll, President

AnnMargaret McCraw, Managing Director



# SOUTHEASTERN ASSOCIATION OF ORTHOPAEDIC EXECUTIVES

## UPCOMING EVENTS

2022 SAOE Annual Meeting

November 2-4, 2022 | Sonesta Resort Hilton Head | Hilton Head Island, SC



### 2022 Webinar Series

Date	Day of Week	Topic
1/6/2022	1st Thursday	Ortho CPT Update
2/3/2022	1st Thursday	Good Faith Estimates
3/3/2022	1st Thursday	Making MIPS Work for Ortho
4/7/2022	1st Thursday	Short Staffed. Short Tempered. Short Timer.
5/5/2022	1st Thursday	Brace Yourself: CMS New DME Requirements
6/2/2022	1st Thursday	Social Media & the Physician Practice Part 1: Strategic Planning
7/7/2022	1st Thursday	Vetting Physician Financial Relationships
8/11/2022	2nd Thursday	Social Media & the Physician Practice Part 2: Legal Implications
9/1/2022	1st Thursday	AI in MSK Care Delivery: Potential vs Risk
10/6/2022	1st Thursday	Ortho RCM Challenges: Med Pre Auth & Other Payer Challenges
11/1/2022	1st Tuesday	IT Topic TBD
12/1/2022	1st Thursday	Annual Regulatory Updates: CMS, HHS, CPT

**Membership:** <https://secure.affinipay.com/pages/cobbe-management/saoe-membership>

Active Members: Senior executives, administrators, and managers (\$100)

Group Membership discounts: <https://www.gaoe.org/group-enrollment.html>

2 members: \$168 | 3: \$252 | 4: \$336 | 5: \$420 | 6: \$468 | 7: \$546 | 8: \$624 | 9: \$702 | 10: \$780  
11-20: \$825 | 21-30: \$1,100 | 31-40: \$1,300

*Note: to facilitate a timely transition from state to regional society SAOE has been registered as a Doing Business As (DBA) name for GAOE; therefore, membership dues and exhibitor fees will be received by GAOE DBA SAOE.*